

First-Time Buyer Questionnaire

A deeper set of questions built specifically for a first home purchase, financing, true monthly cost, and what actually matters to you. Fill in what you know, skip what you don't, nothing here commits you to anything.

YOUR CONTACT INFO

Name *

Phone (optional)

Email *

Preferred contact

WHERE YOU'RE STARTING FROM

Current housing situation

If renting, when does your lease end?

What's prompting you to buy now?

FINANCING

Have you started the mortgage conversation?

Lender (if any)

Veteran / service member?

Down payment saved so far

Interested in down payment assistance programs?

THE TRUE-COST CHECK (FILL IN WHAT YOU KNOW)

Principal & interest (P&I)

Property taxes (annual ÷ 12)

Homeowners insurance (÷ 12)

HOA / MUD / PID (÷ 12, if applicable)

First-Time Buyer Questionnaire (continued)

Utilities & ongoing upkeep (estimate)

All-in monthly cost

WHAT YOU'RE LOOKING FOR

Comfortable price range

Preferred areas

Must have, 1

Must have, 2

Must have, 3

Ideal timeline

WRAP-UP

Your biggest question or concern

Who else is involved in this decision?

Anything else we should know?